# Tribhuvan University Institute of Science and Technology 2082

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Bachelor Level / Fourth Year / Eighth Semester/ Science Computer Science and Information Technology (MGT474)

Full Marks: 80 Pass Marks: 32

(International Business Management)

Time: 3 hours.

(NEW COURSE)

Candidates are required to give their answers in their own words as for as practicable. The figures in the margin indicate full marks.

#### Section A

## Long answer questions

## Attempt any THREE questions

 $(3 \times 10 = 30)$ 

- 1. Define globalization. Explain the impact of globalization in international business.
- 2. Introduce foreign market. Explain different modes of payment in international trade.
- 3. Describe the socio-cultural implication on international business and mention the determinants of culture.
- 4. What is Economic System? Explain the determinants of economic development.

### Section B

#### **Short answer Questions**

## Attempt any TEN questions

 $(10 \times 5 = 50)$ 

- 5. Briefly describe international business?
- 6. Explain the demographic environment of international business.
- 7. Describe about WTO.
- 8. Explain about political environment.
- 9. State and explain the positive aspects of multinational company.
- 10. Introduce spot market.
- 11. State and explain the mode of entry in foreign market.
- 12. Discuss the geocentric approach management of IB.
- 13. Explain the franchising with suitable examples.
- 14. Describe the levels of economic development.
- 15. Discuss the importance of outsourcing in IB.